



Erni Margiono
 Chairperson, BEDO

Dear Buyers,

On behalf of the Bali Export Development Organization and our members, I would like to thank you for your interest in sourcing rattan furniture from Bali.

BEDO is a nongovernmental and nonprofit organization based in Bali, founded in May 2006. Our mission is to empower local entrepreneurs to meet international standards of export quality. The organization focuses on capacity-building and offers a comprehensive service package, which includes training, consultancy, information sharing and skills development.

We work very closely with our affiliates such as the Centre for the Promotion of Imports from Developing Countries, a government agency from the Netherlands, and Voluntary Service Overseas International. We also cooperate with the National Agency for Export Development, a local government agency, the Bali International Consulting Group and Bali Creative Community.

BEDO promotes members' products to the international market, and builds partnerships with overseas chambers of commerce and trade support organizations. We arrange export management and marketing training led by technical experts from Austria, Germany, Italy, the Netherlands, Australia and the US.

With 72 members, our organization works to raise awareness on environmental issues such as sustainable materials, waste management and reduction of CO₂ emissions.

BEDO spearheads social programs. We concentrate on helping the disabled find job opportunities by enhancing their work capabilities and technical skills. Currently, 16 of our members provide employment for people with disabilities.

Our members are export-oriented manufacturers of products such as furniture, handicrafts, home decor, terra cotta, ceramics, fashion products, textiles and jewelry.

BEDO is grateful for the support offered by the Kearny Alliance, the Export Service Centre and Global Sources to help promote Bali exports to buyers overseas. The Indonesia Sourcing Report: Rattan Furniture and the supplier websites on Global Sources online will help bring quality Bali products to world markets. This, in turn, will provide sustainable livelihood opportunities for local businesses and artisans.

Contact details

Business contact

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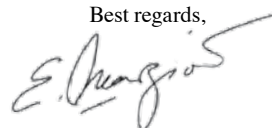
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Best regards,



Erni Margiono

Association facts

Year established 2006

Number of employees 3

Number of members 72

Export ratio 80%

Mission

- Empowering SMEs to meet international standards of export quality by providing training and sharing information and skills
- Enabling sustainable economic growth for Bali's SMEs and entrepreneurs with social and environmental responsibility in mind

Member services

- Holding monthly meetings on topics relevant to members and local SMEs such as design, branding, human resources, raw materials and legislation
- Organizing trainings with national and international coaching organizations such as the Center for the Promotion of Imports from Developing Countries, PQM, GPI and National Agency for Export Development
- Facilitating participation of members in local and international trade fairs
- Collaborating with various social programs as a component of business commitment and corporate social responsibility toward the community and the environment
- Providing programs to train and assist people with disabilities to find jobs

Target industries

Furniture and furnishings, leather products, handicrafts, home decor, fashion products, textiles, and jewelry