



Nguyen Chien Thang
HAWA Chairman

Dear Buyers,

Thank you for sourcing basketware from Vietnam.

The Handicraft and Wood Industry Association of Ho Chi Minh City (HAWA) is a volunteer organization founded nearly 20 years ago and recognized by the People's Committee of Ho Chi Minh City.

HAWA works on behalf of our members to promote their business interests and aspirations. They are small- to large-scale manufacturing enterprises in the handicrafts sector.

Eighty percent of HAWA members are export-oriented and experienced in cooperating with buyers worldwide. They manufacture a variety of products, ranging from indoor and outdoor furniture to construction supplies. You can find our members in the Vietnam International Furniture & Home Accessories trade show every March. In 2010, the show attracted 10,000 visitors, 50 percent of whom were overseas buyers.

HAWA ceaselessly cooperates and widens bonds with organizations both locally and internationally. Our ultimate aim is to create a better business environment for Vietnam suppliers.

We are privileged to work with the Kearny Alliance to offer our members valuable opportunities to access Global Sources' quality buyer community.

We acknowledge Global Sources for its corporate social responsibility initiative, which helps our members broaden their commercial activity for the sake of global prosperity.

Please contact us to discover more about new products and qualified suppliers in Vietnam.



Best regards,



Nguyen Chien Thang

Contact details

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Association facts

Year established	1991
Number of employees	16
Number of members	223
Annual export sales	\$1 billion
Mission	Representing and defending legitimate interests of its members, promoting their national and international competitiveness, providing services that have a positive impact on members' businesses and promoting the Vietnam furniture industry
Member services	<ul style="list-style-type: none"> • Providing business information • Providing consulting services • Organizing the Vietnam International Furniture & Home Accessories trade show every March • Organizing trainings & seminars • Developing services for export promotion • Cooperating with international organizations in trade promotion • Offering trade-, technical-, economic-, social- and fiscal-related advice • Participating in projects of common interest to members
Buyer services	<ul style="list-style-type: none"> • Providing business information • Organizing factory visits • Promoting business opportunities • Connecting buyers and enterprises • Organizing trade fairs
Target industries	Wood processing, stone products, furniture and home decor
Main products	Rattan and bambooware, metal paneling, wooden tiles, indoor and outdoor furniture, interior decoration, ceramics and porcelain, lacquerware, fine art, and embroidered and knitted products

Exports by market (all members)

